

Introducing New Financial Services Team Members

With the acquisition of JMN Associates in March 2008, we gained several talented consultants with a breadth of expertise and experience in financial services strategy and technology consulting. We would like to take this opportunity to introduce the newest members of Hitachi Consulting's National Financial Services Practice:

- **Jim Neckopulos**, Managing Vice President, has over 25 years of experience in the financial services industry and was the founder and CEO of JMN Associates. Prior to JMN Associates, he was the partner in charge of the financial services industry consulting practice in the Western U.S. for Arthur Andersen. His expertise has focused on business banking, retail banking, mortgage and consumer lending and asset management and his experience includes strategy, process and technology consulting projects with leading financial services organizations. He can be reached at (415) 848-4655 or jneckopulos@hitachiconsulting.com
- **Kim Allin**, Manager, has nine years of experience in consulting within the financial services industry and has primarily focused on payments and retail banking. She has assisted clients with product development, customer segmentation, payments strategy, benchmarking studies, and post-merger integration. Before joining JMN Associates in 2007, Kim was a Manager in the Financial Services Strategy practice at Accenture. She can be reached at (808) 224-2191 or kallin@hitachiconsulting.com.
- **Karl Augenstein**, Director, has over 20 years of experience in the financial services industry as both a banker and a consultant, having worked at Accenture, Wells Fargo, and Key Bank among others. He has experience in retail, small business, wholesale, and investment banking technology and operations. His expertise is in strategic and operational planning, business process redesign, technology implementation and project planning and execution. He can be reached at (415) 848-4644 or kaugenstein@hitachiconsulting.com.
- **John Quinn**, Director, has over 20 years experience in the financial, banking and real estate industries, developing banking and corporate strategies and advising organizations on regulatory and compliance issues, including the preparation, review and revision of banking policies and procedures. Prior to his consulting experience at JMN Associates, John managed servicing operations at AmeriStar Financial, Imperial Savings, and Conti-Financial/United Lending Group. He can be reached at (619) 209-3026 or jquinn@hitachiconsulting.com
- **George Simotas**, Director, has more than 30 years experience in the financial services industry. Prior to Hitachi Consulting, George spent 20 years leading payments and financial services projects from strategy development through implementation at JMN Associates, BearingPoint, A.T. Kearney, and Electronic Data Systems. George also spent fifteen years in industry working in the item processing and credit card organizations of Wells Fargo and Crocker Banks, where he held a number of operational, marketing, strategy, and financial management positions in the check processing, card issuing,

and merchant acquiring businesses. He can be reached at (760) 809-7265 or gsimotas@hitachiconsulting.com.

- **Scott von Ploennies**, Manager, has held senior consultant positions at JMN Associates LLC, and Arthur Andersen LLP prior to joining Hitachi Consulting. Scott's expertise has focused on consumer and mortgage lending strategy, process redesign and rationalization, and technology consulting projects with leading financial services organizations. He can be reached at (415) 848-4659 or svonploennies@hitachiconsulting.com.
- **Marshall Wang**, Manager, has worked extensively with major financial institutions on technology-enabled process reengineering, operational effectiveness, and strategic development projects. Prior to joining JMN Associates and now Hitachi Consulting, he was a systems analyst for Citibank's Advanced Development Group, working on the development of its online banking platform, as well as a manager with Andersen Business Consulting's Financial Services Industry practice. He can be reached at (949) 242-1503 or mwang@hitachiconsulting.com.