

At Dove Consulting, every project is built on three critical sources of value for our clients: expertise, collaboration and results. Leveraging deep strategic expertise and industry experience, we work with clients to deliver sustainable results where they matter most.

Senior Level Consultants

We are seeking industry-leading electronic payments and consumer financial services professionals to work with leading banks, financial services companies, technology providers, and EFT networks in developing strategies and business plans, and conducting market research and competitor/industry analyses.

The Position

- Attract, build and maintain strong client relationships
- Lead electronic payments, retail banking strategy, and market research engagements; ensure the highest standards of delivery quality
- Attract, excite, and develop outstanding consultants
- Provide thought leadership on emerging trends and opportunities through white papers, speeches, and primary research

The Requirements

- Strong business development and sales capabilities; prior experience in consulting a must.
- A demonstrated track record of expertise and accomplishments in electronic payments and retail banking with a leading financial services, consulting, or technology provider.
- Superior in-depth knowledge of retail payments, including ATM, credit, debit, and EBPP.
- Experience in strategy development, business planning, and market research.
- Exceptional communication and presentation skills.
- MBA from a nationally recognized program preferred.

If you aspire to work with many of the best companies in the business, join our team of leading professionals and experience our culture of challenge, dedication and fun!

PLEASE EMAIL, FAX OR MAIL YOUR RESUME TO:

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